

Selling your home is overwhelming and exciting at the same time! There's so much to do, prepare, and plan. Reduce the stress and follow the three steps below to selling your home.

01

Find a Great Realtor[®]

Marti and Red Newsome will help you list your home at just the right time. Real estate agents are experts in the market and the area's best neighborhoods. Let them know how fast you want to sell it, and how much you want to make and they will do the rest. Your agent will guide you through much of the process and advise you in decision-making.

03

Stage the Home

It's important to create a blank canvas so viewers can picture the space as their own. The most commonly staged rooms are the living room, kitchen, and owner's bedroom.

Declutter any knick-knacks and larger pieces of furniture that aren't necessary. Depersonalizing the space by removing family photos will help potential buyers have a more personal response to your home.

Consider painting the walls in neutral tones. Don't forget to touch up any scuffs along the walls or major imperfections.

Your real estate agent is a great resource for any staging questions and determining what is practical for your home.

02

Prepare the Home

This is the time to make basic home improvements before showing. Powerwash the garage door, repair the scuff on the front door, repaint the porch -- all of the home improvement tasks you've been putting off.

While you're at it, consider the curb appeal of your current home. Like it or not, most homebuyers do judge a book by its cover. If landscaping isn't in the budget, clean up the outside of the home and trim back any overgrowth.

Don't forget to deep clean your home and declutter living areas to create a blank canvas for visitors.

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